

Dear Sir/Madam,

I am a University student and currently be a volunteer under the Institute of Supply Chain Management for completing a survey about the “Closer Economic Partnership Arrangement (CEPA)”. This survey is conducted for understanding the logistics companies’ operation under CEPA.

I would greatly appreciate it if you could kindly take 3 - 5 minutes to fill in this questionnaire. The information obtained will be kept strictly confidential and will be used for survey purpose only. The summary of the survey results will be email to you later for your reference. Thank you very much.

Questions:

1. Company name: _____ (optional)

2. Contact name and number: _____(optional)

3. Your position in the company:
 - Executives Level
 - Management Level
 - Supervising Level
 - Clerical Level

4. Location of headquarter:
 - Europe
 - America
 - Africa
 - Middle East
 - Asia Pacific
 - China
 - Hong Kong

5. Countries that you have operations: (More than 1 option can be choose)
 - Europe
 - America
 - Africa
 - Middle East
 - Asia Pacific

China

6. Number of employees (In Hong Kong)

1-50

51-100

101-150

151-200

200-250

251-300

Above 300 (Please specify : _____)

7. Number of employees (Over the world):

1-50

51-100

101-150

151-200

200-250

251-300

Above 300 (Please specify : _____)

8. Does your company have global operations?

Yes

No

9. Did you apply the “Certificate of Hong Kong Service Supplier” under CEPA?

Yes, completed

Yes, in progress

Yes, but failed

No (*Go to Question II*)

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10. Type of CEPA:

Wholly-owned operation, by using the existing company

Wholly-owned operation, by setting up a new company

Wholly-owned operation, by buying an existing company in China

Wholly-owned operation, by buying an existing company in Hong Kong

Joint venture with China company

11. Actions done after the approved application of CEPA: (More than 1 option can be

choose)

Set up new office in China

Set up new company in China

Increase range of services provided

Increase amount of investment in China

Others (Please specify : _____)

12. Benefits gained from CEPA: (More than 1 option can be choose)

Increase revenues

Increase number of customers

Increase customers' satisfaction level

Actually loss out

Not sure yet

Others (Please specify : _____)

13. Why did you not to apply CEPA?

Not attractive enough

Still enquiring the application procedure

Still considering to apply

Planning to apply in future

Others (Please specify : _____)

That's the end of the questionnaire. Thank you very much for your kind help.

Appendix : Survey Results

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Q3. Your position in the company

Executives Level	Management Level	Supervising Level	Clerical Level	Total
12	24	34	14	84

Q4. Location of headquarter

	Europe	America	Africa	Middle East	Asia Pacific	China	Hong Kong	Total
Companies applied HKSS	8	6	0	0	4	0	12	30

Companies not applied HKSS	6	8	0	0	8	2	30	54
Total	14	14	0	0	12	2	42	84

Q5. Countries that you have operations (More than 1 option can be choose)

	Europe	America	Africa	Middle East	Asia Pacific	China
Companies applied HKSS	11	11	1	1	8	15
Companies not applied HKSS	20	18	0	1	13	27
Total	62	58	2	4	42	84

Q6. Number of employees (In Hong Kong)

	1-50	51-100	101-150	151-200	201-250	251-300	Above 300	Total
Companies applied HKSS	9	1	0	0	0	0	5	15
Companies not applied HKSS	18	1	0	0	0	2	6	27
Total	54	4	0	0	0	4	22	84

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Q7. Number of employees (Over the world)

	1-50	51-100	101-150	151-200	201-250	251-300	Above 300	Total
Companies applied HKSS	5	0	0	0	1	2	7	15
Companies not applied HKSS	4	2	3	0	3	3	12	27
Total	18	4	6	0	8	10	38	42

Q8. Does your company have global operations?

	Yes	No	Total
Companies applied HKSS	22	8	30
Companies not applied HKSS	42	12	54

Total	64	20	84
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Q9. Did you apply the “Certificate of Hong Kong Service Supplier” under CEPA?

Yes, completed	Yes, in progress	Yes, but failed	No	Total
26	4	0	54	84

Q10. Type of CEPA

Wholly-owned operation, by using the existing company	Wholly-owned operation, by setting up a new company	Wholly-owned operation, by buying an existing company in China	Wholly-owned operation, by buying an existing company in Hong Kong	Joint venture with China company	Total
22	8	0	0	0	30

Q11. Actions done after the approved application of CEPA (More than 1 option can be choose)

Set up new office in China	Set up new company in China	Increase range of services provided	Increase amount of investment in China	Others
24	8	20	14	2

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Q12. Benefits gained from CEPA (More than 1 option can be choose)

Increase revenues	Increase number of customers	Increase customers' satisfaction level	Actually loss out	Not sure yet	Others
4	2	8	0	20	2

Q13. Why did you not to apply CEPA?

Not attractive enough	Still enquiring the application procedure	Still considering to apply	Planning to apply in future	Others	Total
0	50	0	4	0	54